



Mayo Schmidt, President and Chief Executive Officer, Viterra



Mayo Schmidt is President and Chief Executive Officer, as well as a Director of Viterra. Leading the company, Mr. Schmidt has established a strong foundation for the Company's growth. With a strategic and disciplined approach, Mr. Schmidt and his Corporate Management Team have positioned Viterra as a leader in shaping the future of agriculture, and expanding Viterra's reach and influence in North America and abroad.

Mr. Schmidt, who serves as Executive Sponsor of the Integration Team, has successfully brought together the assets and talent of Viterra's former companies. As the President and CEO of Viterra, Mr. Schmidt led a strategic and highly disciplined initiative that resulted in the acquisition of Agricore United in May 2007.

Prior to this, Mr. Schmidt spearheaded a historic plan in 2005 to transform the former Saskatchewan Wheat Pool from a co-operative to a Canadian business corporation, creating a single class of common voting shares, strengthening the governance structure and positioning the Pool to raise equity to retire term debt. This recapitalization initiative restored the company's financial strength and created the flexibility and opportunity to grow the business and generate value for its shareholders.

Mr. Schmidt's consistent bottom-line orientation helped the company successfully manage through various financial challenges, including three years of drought. He led a 2003 financial restructuring of the former Pool that ultimately repositioned a significant portion of the company's legacy debt into equity. Under his leadership, the company was recognized by Canadian Business Magazine among the top 50 most important companies in Canada's history.

Before joining Viterra in 2000, Mr. Schmidt led the reorganization of ConAgra Global Specialty Crops businesses, which employ more than 600 people across the United States and in five international offices. Prior to that, Mr. Schmidt led ConAgra's expansion into Canada. He also held a number of key management positions of increasing responsibility at General Mills Inc. throughout the United States.

Mr. Schmidt is an active participant in business and industry organizations and events. He is a member of the C.D. Howe Institute, and a contributor to Harvard University's Private and Public, Scientific, Academic and Consumer Food Policy Group (PAPSAC). He is the Vice Chair of The Conference Board of Canada, and a member of the Executive and Audit Committees; he is also a member of The Conference Board Inc., USA. He is a member of Washburn University's Board of Trustees, Lincoln Society, and Applied Portfolio Management Advisory Board for Washburn's School of Business as an Executive in Residence. Mr. Schmidt is also a Director the Saskatchewan Roughriders, serving on the organization's Compensation and Governance Committees.

Mr. Schmidt earned his Bachelor of Business Administration (BBA) from Washburn University in 1980. At Washburn, he earned both athletic and academic scholarships, and was honoured as Washburn's 2003 Alumni Fellow.